

**HeliosLite/THEnergy white paper: Disruptive 1.5-axis trackers improve on-site solar power generation for hotels and resorts**

*A development partnership with Club Med for HeliosLite's first tracking system has provided valuable information for optimizing the novel energy solution for hotels and solar-diesel hybrid microgrids.*

Le Bourget du Lac/Munich, July 2016 – An increasing number of hotels and resorts generate at least a part of their electricity on-site with renewable energy power plants. The new HeliosLite/THEnergy white paper “1.5-axis tracker technology for auto-consumption of hotels and resorts” shows that a new tracker concept improves the energy yield and cost of electricity.

A development partnership with Club Med's Europe – Africa Technical Department has given HeliosLite excellent insights into the requirements of the hospitality sector regarding solar power plants. As a consequence, the new tracking system is also optimized in respect of land use and movability. “In cooperating with Club Med, we have learned more about the electricity consumption of hotels and resorts. We are looking forward to also testing our disruptive 1.5-axis tracker with Club Med,” says Jay Boardman, CEO and Co-founder of HeliosLite SAS, who adds, “Our new trackers allow for increased power generation in the mornings and in the evenings when power consumption in most hotels is high.” Typically, air-conditioning, restaurants, lighting and pumping are the main-consumers of electricity at hotels and resorts.

The 1.5-axis tracker has not only proven its robustness in wind channel tests, but it is also easy to install and relocate. “We are looking at solutions that are flexible and cost competitive,” underlines Claude Blondel, manager of Club Med's “Energy Mission”. “One of the objectives is to off-set local power outages with solar energy in regions where the grid is not stable.”

Numerous hotels and resorts are located in remote sites without access to grid electricity or in countries where the grid is not stable. Under these conditions, diesel generator sets are often used to generate electricity or provide back-up power for hotels and resorts. Electricity from diesel is typically very expensive and solar energy presents an excellent business case for reducing diesel consumption. More and more hotels and resorts are looking at generating green electricity with solar and wind power plants on-site. “This development is also triggered by factors beyond costs”, explains Thomas Hillig, managing director of the consultancy THEnergy. “On their holidays, tourists do not want to smell diesel fumes or listen to the noise of gensets. The pressure on hotels to turn toward green power is increasing.”

This white paper shows that the new 1.5-axis trackers can significantly contribute to this development. The solution is also interesting for other off- or weak grid solutions and owing to its scalability suitable for utility-scale solar power plants. For further information, have a look at the white paper: <http://www.th-energy.net/english/platform-renewable-energy-on-islands/reports-and-white-papers/>

**About HeliosLite**

Based in the French Alps, HeliosLite adds value to traditional photovoltaic energy installations thanks to its disruptive tracking system. With conventional photovoltaic technology, HeliosLite's cost effective tracking solution boosts energy production to lower the cost of energy. HeliosLite strives to work with local partners for manufacturing, installation and operations through an

elegantly simple design using standard & proven components and an informational system for complete performance monitoring. HeliosLite's disruptive technology opens new markets and accelerates the use of renewable energies. You will find more information at <http://helioslite.com/>

**About Dr. Thomas Hillig Energy Consulting ("THEnergy")**

THEnergy assists companies in dealing with energy-related challenges. Renewable energy companies are offered strategy, marketing and sales consulting services. For industrial companies THEnergy develops energy concepts and shows how they can become more sustainable. It combines experience from conventional and renewable energy with industry knowledge in consulting. In addition to business consulting, THEnergy advises investors regarding renewable energy investments in changing markets. It is also active in marketing intelligence and as an information provider in select fields, such as renewables and mining, through the platform [th-energy.net/mining](http://th-energy.net/mining) or renewables on islands through the new platform [th-energy.net/islands](http://th-energy.net/islands). For more information, have a look at [www.th-energy.net](http://www.th-energy.net)

**Contact for journalists:**

THEnergy

Dr. Thomas Hillig

+49-152 3618 6442

press(at)th-energy.net

**For images visit:** <http://www.th-energy.net/english/media-press>